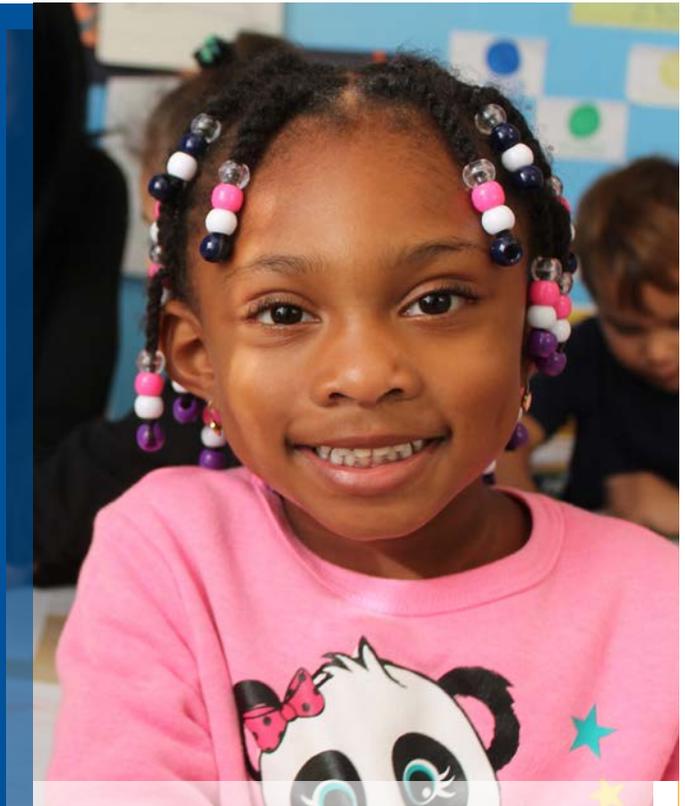


GREAT THINGS HAPPEN WHEN WE  
**LIVE UNITED**



## ANNUAL UPDATE

*July 1, 2015 – June 30, 2016*



United Way  
of the Valley and  
Greater Utica Area

# OUR MISSION



*United Way mobilizes the caring power of the Valley and Greater Utica area by connecting people, resources and ideas to create a thriving community.*

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# FROM OUR EXECUTIVE DIRECTOR AND BOARD PRESIDENT

***Live United is not just a cute t-shirt. It is not even just a call to action.***

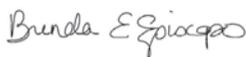
***Live United is a way of life.***

United Way's mission is to mobilize the caring power of the Valley and Greater Utica area by connecting people, resources and ideas to create a thriving community. Live United encapsulates "bringing people together." With nearly 8,000 donors, 2,000 volunteers and thousands of people engaged in our community impact work – we are living our mission every day.

At the same time, the call to action of "Live United" is mission critical for our entire community to adopt as a way of life. Bring your passion, your time, your resources and/or your skills to improve the education, income, health and safety net of our community. There are many ways to engage – simply turn the page for inspiration!

In some ways, our world is changing faster than we can comprehend. In other ways, it is not changing fast enough. Please join the Live United movement and help us decrease poverty, child obesity, lack of school readiness and financial instability to create the community of which we all dream. Our community deserves a chance for every person and family to sustain themselves and thrive. To achieve our ambitious goals in education, income, health and basic needs – we need YOU!

– Brenda & Greg



Brenda E. Episcopo  
Executive Director



Greg Morra  
President of the Board

In 2016, we launched our Ready for Kindergarten (R4K) Education Initiative aimed at uniting families, schools, and community resources to prepare children to reach their full potential by focusing on school readiness.

When kids are prepared for school, the entire community thrives. Education increases, graduation rates rise, and kids are prepared for college, career and life!

To read more about this incredible pilot, turn to page 7.



# HOW IS UNITED WAY MAKING AN IMPACT?

*Thanks to you, people throughout the Valley and Greater Utica area received needed resources last year in education, income, health and safety net – the building blocks to self-sufficiency and quality of life.*



**EDUCATION**

**ELEVEN  
PROGRAMS**

**\$246,914  
INVESTED**



**HEALTH**

**TEN  
PROGRAMS**

**\$268,206  
INVESTED**



**INCOME**

**EIGHT  
PROGRAMS**

**\$150,177  
INVESTED**



**SAFETY NET**

**TWENTY  
PROGRAMS**

**\$270,763  
INVESTED**

# OUR FUNDED PARTNER PROGRAMS

*United Way partners with best-in-class programs to provide quality services in education, income, health and safety net.*

## EDUCATION:

### ► School Readiness

The Neighborhood Center, Inc.  
*Child Care Services*

YMCA of Mohawk Valley  
*Youth Service Program  
(Before/After-school Childcare)*

### ► Third Grade Math/Reading Levels

Boys & Girls Club of Mohawk Valley  
*Project Learn  
(After-school ELA Program)*

Johnson Park Center  
*Drop In Youth Program*

Oneida Herkimer Madison BOCES  
*After-school Program  
(ELA/Math Mentoring)*

Richfield Springs Community Center  
*Positive Lifestyle Activities for Youth (P.L.A.Y.)*

### ► High School Graduation

Resource Center for Independent Living, Inc.  
*Learning Disability Assoc. of MV (LDAMV)*

Thea Bowman House  
*Kids With Promise (Tutoring/Job Shadowing/Volunteer Program)*

Utica Safe Schools / Healthy Students Partnership  
*Resolving Conflict Through Good Decision Making*

### ► Other

Catholic Charities of Herkimer County  
*TREATY  
(Conflict Resolution Strategies)*

The Neighborhood Center, Inc.  
*Counseling Services*



## HEALTH:

### ► Achieve and Maintain a Healthy Lifestyle

ACR Health  
*Adolescent Health Initiative*

ACR Health  
*Safety First Mohawk Valley*

Catholic Charities of Herkimer County  
*Retired Individuals Driving the Elderly (RIDE Program)*

Center for Family Life and Recovery, Inc.  
*Community Violence Reduction Program*

Johnson Park Center  
*Apartments Love & Care Family & Single Women Initiative*

MAMI Interpreters  
*Preventive Care of Limited ELA Proficient Clients*

Parkway Center  
*Health and Volunteer Services*

Resource Center for Independent Living, Inc.  
*Elderly Services*

Thea Bowman House  
*Domestic Violence Ended (DOVE Program)*

YWCA of Mohawk Valley  
*Domestic/Sexual Violence Prevention Education*

## INCOME:

### ► Workforce Development

John Bosco House  
*Transitional Housing Program*

Mohawk Valley Resource Center for Refugees  
*Employment Services for Refugees and Immigrants*

On Point for College - Utica  
*On Point for College  
(Post-Secondary Education Enrollment/Career Plan Development)*

Women's Employment & Resource Center  
*WERC (Job Skills Development for Women)*

### ► Other

Parkway Center  
*RSVP Bill Payer Program*

Resource Center for Independent Living, Inc.  
*Mohawk Valley Asset Building Coalition (MVABC)*

Thea Bowman House  
*Child Care*

YWCA of Mohawk Valley  
*Willow Commons (Shelter/Supportive Services for Domestic Violence Victim and Families)*

## SAFETY NET:

### ► Food Distribution

Country Pantry  
*Food Pantry*

Food Bank of Central New York  
*Acquisition & Food Distribution Program*

Foothills Rural Community Ministries  
*Foothills Rural Food Pantry*

Johnson Park Center  
*JPC Food Pantry*

Hope House  
*Soup Kitchen and Day Shelter*

Salvation Army of Herkimer  
*Soup Kitchen and Food Pantry*

Salvation Army of Utica  
*Soup Kitchen and Food Pantry*

Thea Bowman House  
*St. Clare's Cupboard (Food Pantry)*

### ► Providing Shelter

Catholic Charities of Herkimer County  
*DV Residential Program*

Catholic Charities of Herkimer County  
*Runaway and Homeless Youth*

YWCA of Mohawk Valley  
*New Horizons (Shelter/Supportive Services for Runaway Girls)*

### ► Crisis Response

American Red Cross  
*Disaster Services*

Catholic Charities Oneida-Madison Counties  
*Community Assistance*

YWCA of Mohawk Valley  
*Sexual Violence & Child Advocacy Center*

### ► Crisis Prevention

Legal Aid Society of Mid-New York  
*Emergency Legal Safety Net*

Mohawk Valley Community Action Agency  
*Homelessness Intervention Program*

The Neighborhood Center, Inc.  
*Eleanor Walsh Wertimer Children's Center*

The Peacemaker Program  
*Child Custody Advocate Program*

UCD/CNY Veteran's Outreach Center  
*Veteran's Assistance Program*

YWCA of Mohawk Valley  
*Domestic Violence & Sexual Violence Non-Residential Crisis Services*



# OUR EDUCATION WORK



*We ensure children build a strong, early foundation by providing parents with tools to support their child's development and education, improving learning environments, and helping children and their families overcome nonacademic barriers to succeed in school and life.*

## STRATEGY: **Improve Kindergarten Readiness**

*Children ages birth to 5, who experience early learning at home and/or through quality daycare and preschool, increase their success in school and throughout life.*

RESULT: **1,028 children** attending preschool, and their families, received:

- ▶ Educational support
- ▶ Developmental support
- ▶ Early intervention screenings
- ▶ Financial support
- ▶ Increased family literacy, school readiness and academic achievement

---

## STRATEGY: **Improve Third Grade Reading and Math Levels**

*Disadvantaged children from kindergarten through third grade who receive assistance from after school programs increase their success in reading and math.*

RESULT: **3,289 children** attended after school programs and received assistance with:

- ▶ Academics
- ▶ Recognizing and controlling emotions
- ▶ Resolving conflict in appropriate ways

---

## STRATEGY: **Improve High School Graduation Rates**

*Students who drop out of high school are more likely to be unemployed, earn less income, and receive public assistance.*

*Disadvantaged students who receive assistance with challenges in and out of school increase their ability to graduate from high school on time.*

RESULT: **770 students** received assistance with:

- ▶ Academics
- ▶ Dealing with anger
- ▶ Domestic violence education
- ▶ How to deal with bullying
- ▶ Reducing conflict
- ▶ Coping with grief
- ▶ Poor attendance issues



**ELEVEN  
PROGRAMS**

**\$246,914  
INVESTED**

**5,087  
INDIVIDUALS  
IMPACTED**



**R4K Education Initiative  
Success from the Start.**



In 2016, United Way announced its partnership with Central Valley School District, Dolgeville Central School District, and Remsen Central School District, in launching the Ready for Kindergarten (R4K) Education Initiative.

The combined mission connects families, schools, and community resources to prepare children to reach their full potential. By focusing on the root cause of our region’s problems, we can make school readiness a reality for every child and family and have the greatest chance of making measurable improvements in our communities.

*“Research is clear. Students who begin school under prepared struggle throughout their lives to close that learning gap. To overcome this challenge, we must reach students as early as possible – before they enter kindergarten. We know we can move the dial when families, local agencies and organizations, and child development and education professionals collaborate,” said Richard Hughes, Central Valley School District Superintendent. “Together, we can empower parents to be a positive force in their children’s education. That is why we are so excited by R4K. It combines the passion and resources of United Way, our schools, and our families to prepare our children for a life of learning.”*



# OUR HEALTH WORK

*We ensure people can live healthier lives by connecting them to a consistent source of health care, and providing education, support and outreach related to healthy living.*



## STRATEGY: **Achieve and Sustain a Healthy Lifestyle**

*Individuals who gain knowledge about health risks, preventative measures, have supportive relationships, feel safe and know how to make healthier choices, often live healthier lives.*

RESULT: **18,575 children, youth, young adults, persons living with disabilities and refugees** were educated and provided options to deal with:

- ▶ Social and emotional needs
- ▶ Aggression reduction
- ▶ Reducing bullying
- ▶ At risk behaviors for pregnancy, STD's and HIV
- ▶ Domestic and/or sexual violence
- ▶ Medical interpretation

## STRATEGY: **Elderly Achieve and Maintain Health**

*Offering elderly assistance, resources and opportunities provides activity, purpose, safety and independence.*

RESULT: **724 elderly** individuals received and improved their lives by:

- ▶ Attending exercise classes
- ▶ Participating in group activities
- ▶ Volunteering
- ▶ Attending clinics and screenings
- ▶ Providing or receiving transportation to and from medical appointments and day care activities

## STRATEGY: **Reduce Addictive Behaviors**

*Women and families faced with addiction who learn to be accountable for actions, set boundaries, commit to positive change and make the decision to follow-through increase their chances to live healthier lives.*

RESULT: **111 disadvantaged women** and family members received ongoing:

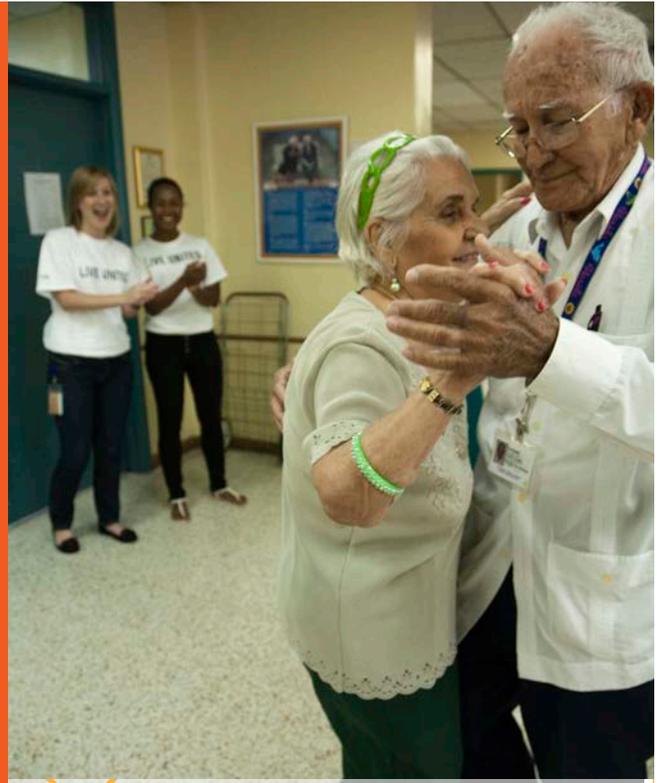
- ▶ Housing
- ▶ Addiction services
- ▶ Therapy and counseling
- ▶ Recreation
- ▶ Education
- ▶ Positive socialization for children and families
- ▶ Mentoring, advocacy and life coaching
- ▶ Opportunities to volunteer and give back to the community



TEN  
PROGRAMS

\$268,206  
INVESTED

19,410  
INDIVIDUALS  
IMPACTED



### Tools to Maintain an Independent and Healthy Lifestyle.

After a diagnosis of dementia, Debbie's family observed her becoming confused, disoriented at times, and more forgetful. The onset of these symptoms scared both Debbie and her family.

Her family was providing as much care and supervision as they could, but were quickly becoming overwhelmed. They could not provide supervision during the day due to commitments at work and school. Debbie's family started thinking she might not be able to remain at home and the possibility of nursing home placement loomed.

Safety and security during the day became the major barrier to Debbie remaining in her own home. Through a community resource reference, Debbie's family contacted a United Way funded Adult Day Program. This program allowed Debbie's family to continue meeting their obligations, receive caregiver assistance, and have peace of mind that she was safe.

Debbie loves going to the program five days a week. She spends time with friends, participates in craft activities, and dances the time away during live entertainment sessions. Most importantly, she is able to maintain her independence and remain in her own home.



# OUR INCOME WORK

*We ensure people are able to improve their socio-economic status by creating pathways to in-demand jobs with potential for advancement, empowering them to better manage their money, and get on more solid financial ground.*

**STRATEGY: Promote Financial Self-Sufficiency for Individuals and Families**

*Individuals and families challenged with low-income and domestic violence often lack the knowledge and/or ability to be self sufficient with their income.*

**RESULT:** **88 victims** of violence, low-income individuals and families obtained self-sufficiency.

**1,317 low-income individuals and families** received free tax preparation services with federal, state, earned income tax credits and child tax credits for a total of \$5,238,076 brought back into the community.

---

**STRATEGY: Education and Workforce Transition Opportunities for at risk Youth and Young Adults**

*Homeless youth who are assisted with residential stability are more likely to engage in and continue their education.*

**RESULT:** **46 runaway and homeless girls, young men with behavioral issues and disabled individuals** received assistance with high school graduation, GED and transitional services into workforce and/or college.

**RESULT:** **954 low income young adults** enrolled in post-secondary education and/or developed career action plans.

---

**STRATEGY: Reduce Poverty Rates**

*Youth and adults who have employment with self-sustaining wages are more likely to experience economic mobility.*

**RESULT:** **264 individuals**, considered “unemployable,” were trained with skills and developed action plans to obtain job placement.

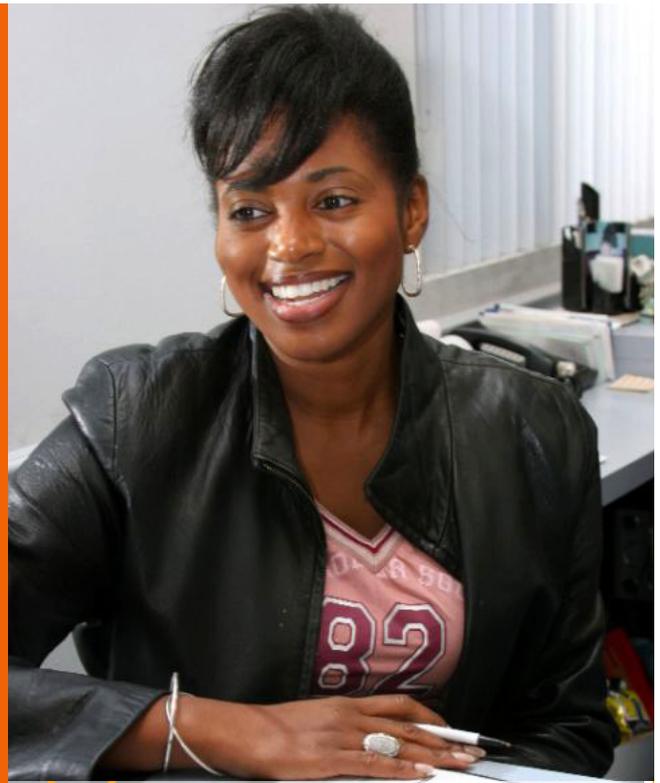
**RESULT:** **182 parents** received free licensed childcare while they obtained employment, job training, and/or GEDs.



EIGHT  
PROGRAMS

\$150,177  
INVESTED

2,851  
INDIVIDUALS  
IMPACTED



### Exceeding career goals by leaps & bounds.

Sasha was a 40-year old unemployed, divorced mother of three children, on public assistance when she reached out to a United Way funded program.

She was in the middle of a custody suit with her ex-husband while coping with being unable to afford costs to enhance the life of her child with special needs, support her other two children, and find stable employment. Her confidence level was at rock bottom and she was unable to clearly see any solid steps to take to get back on her feet.

Sasha participated in a five week Professional Pathways Program and turned her life completely around – literally. She committed to the program while gaining a sense of community and unwavering support from the other participants and staff.

Her focus and confidence grew and she continued to seek one-on-one guidance upon graduation from the program. She applied to jobs, that prior to completing the program, she would have looked past believing that she was not a strong enough candidate. Sasha persevered and within six months was hired full-time at a local agency for seniors.

Since her date-of-hire, Sasha has been promoted two times and has won several awards for customer service. She will be entering into a two-year leadership program and is in the process of purchasing her first house. Sasha has exceeded her career goals by leaps and bounds!



# OUR SAFETY NET WORK

*We provide crisis assistance in the form of food, clothing, shelter and freedom from violence. Utilizing community services, we strengthen our economy, increase economic mobility and reduce poverty.*

**STRATEGY:** Feeding Individuals and/or Families

**RESULT:** 149,582 meals were served to people challenged with poverty and low-income.

**STRATEGY:** Providing Shelter

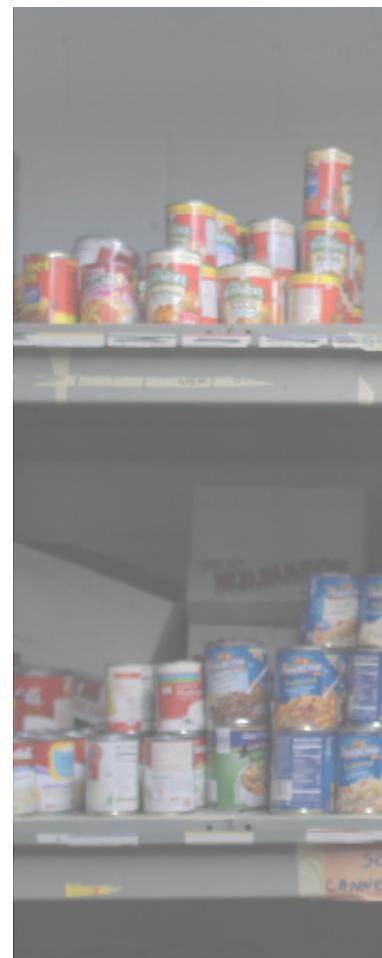
**RESULT:** 140 women, youth and children fleeing domestic violence in their homes found safety with shelter, support and services.

**STRATEGY:** Crisis Prevention & Response

**RESULT:** 5,832 individuals were assisted with crisis and disaster services.

4,406 adults, youth and children were assisted with legal, advocacy, abuse and domestic and/or sexual violence, financial, homelessness and in other crisis areas.

> **149,582**  
MEALS SERVED



TWENTY  
PROGRAMS

\$270,763  
INVESTED

159,960  
INDIVIDUALS  
IMPACTED



### Advocacy for those who need it most.

A seven-year old girl had been bounced around with both parents dealing with drug addiction and prison sentences. The child spent much of her childhood with her maternal aunt. Her mother worked very hard to overcome her addiction, and sadly, was diagnosed with stage 4 brain cancer. The mother again turned to her sister for help with her daughter, as the child's father was in prison.

After a long battle, the child's mother lost her fight to cancer and passed away. Shortly after, her father passed away due to a drug overdose. The maternal aunt filed a petition asking for sole custody of the child. The paternal family in Long Island also filed a petition for custody.

A United Way funded Child Custody Advocate was assigned to this difficult case. A home visit and interview at the maternal aunt's residence and phone interview of the paternal family were conducted. The advocate recognized the strong bond between the aunt and child. The child stated her aunt was the closest it came to having her mother and that she couldn't imagine living with anyone else. After being in and out of court, the paternal family withdrew the petition because they ultimately concluded the child belonged with the maternal aunt.

The families have continued to stay out of court. The maternal aunt and the child occasionally visit the paternal family and they are forming a relationship. The aunt and the child are both very happy.



# 2-1-1 MID-YORK IS HERE TO HELP

*Whether in times of natural disaster or personal crisis, 2-1-1 Mid-York is committed to being the first, most essential resource to anyone who needs help.*



2-1-1 Mid-York connects people to essential health and human services they need allowing them to achieve their human potential.

The free service features a professionally staffed call center, available 24 hours a day, seven days a week with interpreters who are available to help individuals with limited English proficiency, and a search friendly website: [www.211midyork.org](http://www.211midyork.org). Both the call center and the website provide easy access to the most comprehensive database of services ever constructed for Madison, Oneida and Herkimer Counties.

2-1-1 Mid-York is brought to the community by United Way of the Valley and Greater Utica Area, United Way of NYS and NYS Alliance of Information and Referral Systems partnership.

- **Free**
- **Confidential**
- **24/7**
- **Every Language**

**Dial 2-1-1,  
or 1-844-DIAL-211,**

**Online at:  
[www.211midyork.org](http://www.211midyork.org)**

FROM JULY 2015 – JUNE 2016,  
2-1-1 MID-YORK TOOK:

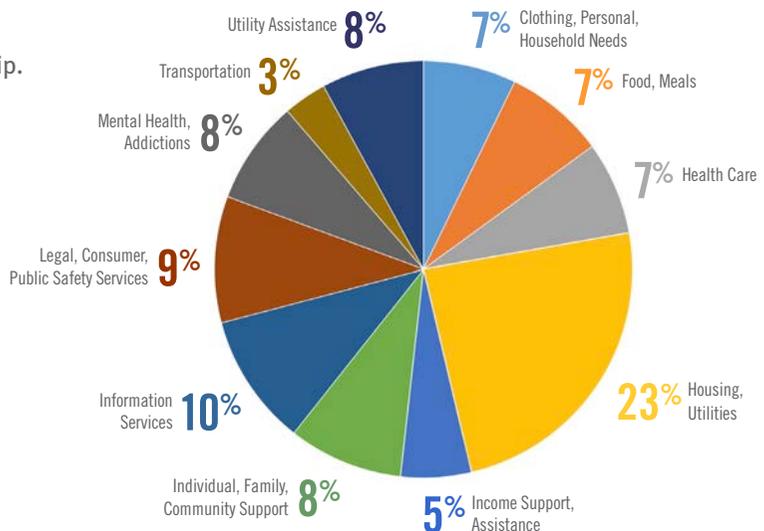
**3,349** CALLS  
AND PROVIDED

**4,637** REFERRALS



## 2-1-1 Mid-York Contact Center Referrals, by type

July 2015 – June 2016



# COALITION HIGHLIGHTS & COLLABORATIVE WORK

## ► Herkimer Oneida Organizations Active in Disaster

Herkimer Oneida Organizations Active in Disaster (HOOAD) is a humanitarian association comprised of independent organizations that may be active in any or all phases of disaster including: preparedness, response, recovery, and mitigation. HOOAD seeks to foster efficient, streamlined service delivery to people affected by disaster, eliminating duplication of effort throughout the process.

In 2015 – 2016, the Long-Term Recovery Group and Disaster Case Managers from Catholic Charities of both Herkimer and Oneida Counties closed a total of 56 cases from the 2013 floods. Overall, more than \$430,000 was invested into both counties through fundraising and direct agency investment and over 200 volunteer hours were put into flood relief.

## ► Literacy Coalition of Herkimer & Oneida Counties

The Literacy Coalition of Herkimer and Oneida Counties connects organizations in our region to the funding, advocacy, professional development and service support they need to increase the availability of high quality literacy programs.

Through collaboration, the Coalition raises awareness of low literacy, provides links to services and encourages the residents of Herkimer and Oneida Counties to become lifelong learners.

The Coalition recently adopted a new structure to better focus their efforts. The Coalition now has a president, vice president, secretary, and treasurer and is now only focused on three Action Teams: Early Childhood Literacy, Youth Literacy, and Adult Literacy. The Coalition has already seen improvement with the new model and is shown by its support in the R4K Initiative, Dolly Parton Imagination Library, and EZ Read Community Bookshelves in our two county region.

## ► Mohawk Valley Housing & Homeless Coalition

United Way is the Collaborative Applicant for the Mohawk Valley Housing and Homeless Coalition. More than 118 participants from 69 different community organizations and government agency departments work hard to prevent, address the conditions and end homelessness in the Mohawk Valley.

The U.S. Department of Housing and Urban Development (HUD)-sanctioned Homeless Coalition, which HUD calls a “Continuum of Care” (CoC), is one of the strongest in New York State. Since 2002, it has succeeded in attracting over \$40 million in Federal and State funding for homelessness efforts in Oneida, Madison, and Herkimer Counties. In 2015, the CoC received over \$3.1 million for renewal projects.

Runaway and Homeless Youth efforts have also increased in the two county region. In 2015, the first “Invisible Youth” event was hosted by the Mohawk Valley Runaway and Homeless Youth Taskforce to spread awareness of homeless youth in our community.

## ► Mohawk Valley Asset Building Coalition

United Way supports the Mohawk Valley Asset Building Coalition in providing free tax preparation, filing and other social services to hardworking individuals and families who qualify for the Federal Government’s Earned Income Tax Credit (EITC) program.

In 2016 (for the 2015 tax year) 7,376 returns were prepared by trained volunteers, bringing \$5,238,076 back into our community through federal and state refunds.

## ► FamilyWize

United Way coordinates the local distribution of free FamilyWize prescription discount cards, a national program through the FamilyWize Community Service Partnership, Inc. with United Way of America.

The free cards make prescriptions more affordable for those without insurance, or even those who have insurance that does not cover their medication. FamilyWize cards lower the cost of prescriptions by up to 75% on average, saving users \$20 per prescription.

During the 2015–16 fiscal year, 3,073 residents in the Valley and Greater Utica area have saved \$109,811 on prescription medication costs through the program. To date, 6,600+ residents have saved a total of more than \$569,800.

The FamilyWize card comes at no cost to users or our local United Way. If you’re interested in receiving a FamilyWize card, please call us at (315) 733-4691.

## ► TEDx Utica

TEDx Utica Spark\* brought inspiration to hundreds on September 10, 2016 at MVCC’s Theater. For the fourth TEDx Utica event, Spark\* was designed to inspire ideas for creativity and entrepreneurship.

TEDx talk topics for this event “sparked” new ways of thinking about creative topics including: tiny house building, landscape architecture, concert promotion, venture capitalism and trademarks, eating disorders, connecting students to service, pop-up dining and poetry. TedX Utica Spark\* set out to inspire audience members to think creatively, overcome barriers and try something new. Each of the talks can be found at [tedxutica.com](http://tedxutica.com). United Way is the fiduciary agent and a lead partner of TEDx Utica.

# UNITED WAY & LABOR

*Partners in advancing the common good.*



United Ways and the AFL-CIO (American Federation of Labor and the Congress of Industrial Organizations) have a long-standing relationship dating back to 1946, working together to provide services to members of organized labor and their communities.

The support between our two organizations is felt and carried out locally in conjunction with a contracted liaison through the Central New York Labor Agency, event partnerships, volunteerism and donations.

Through presentations and written communications, we work together to train and inform union members about services available to them and to their families in our community. With the support of our local Unions and Union Members, our community efforts are strong. It is great partnerships such as this that allow United Way to contribute in our current and growing capacity.

> **\$177,958**  
RAISED LOCALLY  
BY LABOR

---

**13.6%**  
OF DONORS ARE MEMBERS  
OF ORGANIZED LABOR



The following individuals go above and beyond and have made our partnership as strong as it is today:

**Central New York Labor Agency Liaison:**

- ▶ Enesa Sabanagic

**United Way Board of Director's AFL-CIO Labor Representatives:**

- ▶ Patrick Costello, IBEW Local 43 and AFL-CIO Central New York Labor Council President
- ▶ Michelle Mandia, CWA Local 1126
- ▶ William Perrotti, MVPA
- ▶ AFL-CIO Community Services Labor Leader
- ▶ Labor Leaders in each workplace campaign and beyond.

# YOUNG LEADERS UNITED

*Inspiring young professionals to improve communities through collaborative action by engaging in philanthropic, volunteer, and leadership activities throughout the community.*

► **CONNECT**

Connecting and engaging young professionals and community leaders.

► **SERVE**

Volunteering with local partners through community impact projects.

► **LEAD**

Mentoring our community's youth in philanthropy and volunteerism.

Young Leaders United (YLU) is open to community members, 40 and under, who donate and volunteer through United Way.

YLU coordinates volunteer, fundraising and networking events throughout the year. These events give young leaders a place to meet new and old friends, while giving back!

You have something unique to offer, so join a group of peers who, like you, want to create lasting change in peoples' lives and the community. Sign up to become part of Young Leaders United today!



**GET INVOLVED!**

Visit, [www.unitedwayvgu.org](http://www.unitedwayvgu.org), or call (315) 733-4691

# GREAT COMMUNITY CHALLENGE

2015 Great Community Challenge sponsored by:



Pictured is grand prize winner Debra Landman and husband.

The Great Community Challenge (GCC) is a “step up” incentive to encourage increased participation in United Way’s annual campaign.

Since inception, the incentive has helped to raise more than \$240,000 new dollars.

► **Grand prize winner** of a trip donated by Carbone Auto Group, was Debra Landman, an employee of Scalzo, Zogby and Wittig.

► **Second place prize winner** of \$1,000 in gift cards, donated by Joe Tahan’s Furniture, Clifford Fuel and Chanatry’s Hometown Market, was Stephanie Clarke, an employee of Excellus BlueCross BlueShield.

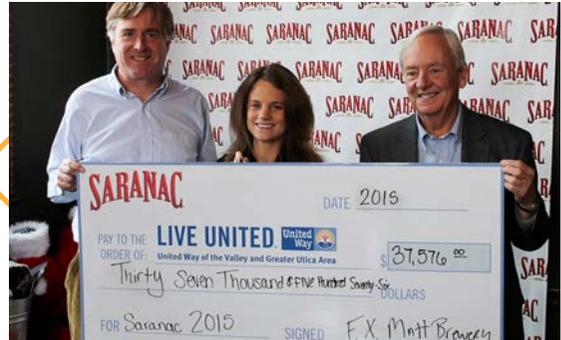
► **Third place prize winner** of \$500 in gift cards to Clifford Fuel and Chanatry’s Hometown Market, was Lynn Force, an employee of Catholic Charities of Oneida Madison.

# VOLUNTEER, EVENT AND DRIVE HIGHLIGHTS

## SARANAC THURSDAYS AND CONCERT SERIES

**\$37,576 Raised!**

This weekly happy hour and summer concert series is a unique fundraiser formed in 1998 between United Way and its longstanding community partner, F.X. Matt Brewery. United Way coordinated more than 800 volunteers from more than 40 local companies to assist with serving refreshments at the 2015 Saranac Thursdays and Concert Series events.



## 18TH ANNUAL BOILERMAKER PASTA BUFFET

**\$3,187 Raised!**

Boilermaker volunteers, led by Cindy Dardano, organize a pasta buffet fundraiser each year at the Boilermaker Road Race registration event at MVCC. The event offers runners and their families pasta dinners with proceeds from the event going to our United Way.

## 13TH ANNUAL TAILGATE PARTY

**\$1,701 Raised!**

Each year, a Tailgate Party is hosted by Assemblyman Marc Butler and Rocky & Barb Fiato, Owners of Waterfront Grille in Herkimer. Attendees enjoy food, friends and football, as well as a variety of donated raffle baskets and prizes. Proceeds benefit United Way.

## Valley Day of Action

**Fall in Love with Our Community!**

October 2015, nearly 50 volunteers mobilized to beautify downtown Herkimer. United Way and partners, Herkimer Recreation Committee and Kathy Penree, cleaned up 200 pounds of litter, planted mums and placed pumpkins, cornstalks and fall decor at Herkimer entry roads to welcome visitors.

## 5th Annual Back to School Supply Drive

**When students succeed, we all succeed!**

Throughout July and the beginning of August, residents of the Valley, Greater Utica Area and Rome donated school supplies to help ensure local students were prepared when they entered the classroom. Over 18,000 items equaling \$14,870 in value, plus more than \$2,500 in monetary donations, were collected. Items were distributed to eight schools and 3 agencies in Herkimer, Greater Utica area, and Rome.



## Annual Winter Coat & Boot Distribution

United Way partnered with “Herb” Philipson’s and MVP Healthcare to distribute nearly 400 brand-new winter coats and nearly 100 pairs of boots to community children in need. These winter items were distributed directly to community children in need by school districts and organizations in the Valley and Greater Utica area.

## 9/11 DAY OF SERVICE

For the 2nd year, United Way partnered with the City of Utica and Mohawk Valley Regional Volunteer Center to line the Memorial Parkway in Utica with flags representing each first responder killed on September 11, 2001. 410 flags, donated by American Legion Post 229, were placed along the median of the Memorial Parkway, near the 9/11 Memorial on September 10th, 2015. Volunteers from United Way, the ROTC program at Notre Dame Jr./Sr. High School and The Hartford helped line the flags, each of them representing a fallen police officer, fire fighter, doctor, emergency service personnel, transit authority personnel, or volunteer who was killed at the World Trade Center or Pentagon.

## United Way Utica Comets Night *An Unforgettable Experience!*

Thanks to a partnership with Excellus, United Way was able to sponsor the Utica Comets and take part in a United Way Comets Night. United Way used that opportunity to create an experience for students from a United Way funded program. United Way board members purchased game tickets for a cost above face value, and the difference was used to purchase tickets to the Utica Comets vs. Syracuse Crunch hockey game for students from the Underground Kings basketball team, led by the Underground Café, a program funded by United Way at Utica Safe Schools. Ten Proctor High School students received round-trip transportation, snacks from the concession stand, and a moment to shine on the ice while dropping the first puck of the game!



## ANNUAL DAY OF THANKS

### *How Sweet it is to be Supported by YOU!*

Our annual Day of Thanks was held on February 23, 2016. This event is one way we reach out to simply say “Thanks” to companies, organizations and individuals who make our community a better place through supporting United Way. Our Executive Director, staff, interns and volunteers personally visited ten workplace campaign participants. They brought fruit baskets, donated by Edible Arrangements, to say, “How Sweet it is to be Supported by YOU!” Back at the office, staff and volunteers called, emailed and sent postcards to more than 6,000 United Way supporters to say “Thanks for choosing to LIVE UNITED!”



## LIVE UNITED Hockey Night

February 2016, United Way partnered with Utica College Hockey for a LIVE UNITED themed hockey night at the Utica Memorial Auditorium. The theme was “Star Wars.” Volunteers helped hand out prizes and t-shirts, collect donations and promote United Way, all while cheering on UC Hockey! The event was sponsored by LiUNA! Laborers 35, MVCC Professional Association, United Mine Workers of America and American Federation of Labor–AFL-CIO.

**GIVE A DAY. GIVE AN HOUR. CHANGE A LIFE. VOLUNTEER TODAY!**

*Visit, [www.unitedwayvgu.org](http://www.unitedwayvgu.org), or call (315) 733-4691*

# 2015–2016 BOARD OF DIRECTORS

## 2015–2016 Executive Committee

---

**Gregory M. Morra**  
President

**Amber J. Clarke**  
Treasurer

**Donald Carbone**  
Chair, Resource Development

**Burt Danovitz, Ph.D**  
Chair, Governance & Vol. Development

**Frank L. DiLorenzo**  
Chair, Audit Committee

**Matthew A. Nicholl**  
Chair, Vol. & Community Engagement

**Erin M. Gigliotti**  
Chair, Marketing & Communications

**Eve Van de Wal**  
Chair, Community Investment

**William F. Perrotti**  
Labor Liaison

## 2015–2016 Board Members

---

**Edward M. Barone III**  
**Felix Cano**  
**Patrick J. Costello**  
**John H. Hobika, Jr., CLTC**

**Maimun N. Khan**  
**Mark S. Lewandrowski**  
**Dr. Cathleen C. McColgin**

**Mary Clare Hatch-Pennello**  
**Jackie Romano**  
**Stephen T. Surace**

# 2015–2016 CAMPAIGN CABINET

**Edward M. Barone III**  
Brown and Brown

**Dr. Aymme Belen**, Belen Dental

**Father Paul J. Drobin**, Utica College

**Keith A. Eisenhut, Esq.**,  
Law Offices of Eisenhut & Eisenhut

**Paul M. Gagliardi**, M&T Bank

**Kathy V. Glanovsky**, M&T Bank

**Rose Marie Grimaldi**,  
Oneida County Board of Elections

**Dawn M. Gubbins**,  
The Fountainhead Group, Inc.

**Bruce J. Karam**, Utica School District

**Jordan Karp**,  
Oneida County Board of Elections

**Nick Laino**, Herkimer College

**Sandy Paddock**, Utica School District

**William A. Rabbia**,  
Oneida-Herkimer Solid Waste Authority

**Brian M. Reese**,  
Fitzgerald, DePietro & Wojnas

**Jackie Romano**,  
The Fountainhead Group, Inc.

**Paul D. Romano**, O'Brien & Gere

**Enesa Sabanagic**, CNY Labor Council

**Daniel A. Sargent**, Herkimer College

**Marsha Thayer**, GE Retiree

**Gabrielle Waisblatt**, YWCA

# 2015–2016 STAFF

**Kevin E. Alexander**  
Utica/Oneida County Anti-Poverty  
Initiative Coordinator

**Sandy L. Allbright**  
Resource Development Coordinator

**Betty-Joan H. Beaudry**  
2-1-1 Mid-York Liaison

**Kristyn Bucciero**  
Director of Development & Marketing

**Brenda E. Episcopo**  
CEO/Executive Director

**Sandra Hoyland**  
Director of Finance

**Lucille Humphreys**  
Executive Administrative Assistant

**Keri Kane**  
Volunteer & Events Coordinator

**Chelsey R. Lawson**  
Community Investment Assistant

**Beth A. Meeusen**  
Family School Coordinator

**Heidi Nolette**  
Marketing & Communications Manager

**Dawn Potter**  
Finance Assistant

**Robin M. Robinson**  
Director of Community Impact

**Jason Romeyn**  
Family School Coordinator

**Carli L. Sterling**  
Campaign Coordinator

# 2015–2016 COMMITTEES

## *Audit Committee*

---

**Frank DiLorenzo**, Chair  
**Thomas VanHatten**  
**Edward M. Barone III**  
**Matthew A. Nicholl**

## *Community Investment Committee*

---

**Eve M. Van de Wal**, Chair  
**Frank DiLorenzo**  
**Gina Giacobelli**  
**Mark S. Lewandrowski**  
**Dr. Cathleen McColgin**  
**Mary Clare Hatch-Pennello**  
**Gil Palladino**  
**Kim VanDuren**

## *Finance Committee*

---

**Amber J. Clarke**  
**Michael DePietro**  
**Sabrina M. Fryman**  
**Patti Hays**  
**Greg M. Morra**  
**Stephen T. Surace**  
**Thomas VanHatten**

## *Governance Committee*

---

**Burt Danovitz, Ph.D.**, Chair  
**Patrick J. Costello**  
**Maimun N. Khan**  
**William F. Perrotti**  
**Eve M. Van de Wal**

## *Marketing & Community Engagement Committee*

---

**Matthew A. Nicholl**, Chair  
**Karen Carey**  
**Felix Cano**  
**Erin Gigliotti**  
**Jaclyn Grace**  
**Matthew Hubbell**  
**Amanda Madore**  
**Mark Owens**  
**Angela Talarico**

## *Resource Development Committee*

---

**Donald Carbone**, Chair  
**Leigh D'Agostino**  
**John H. Hobika, Jr.**  
**Deborah Jennings**  
**Tim Reed**

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# 2015–2016 ALLOCATION PANELS

## *Health, Education & Income Allocation Panel*

---

**Mary Hayes Gordon**, Chair  
**Melanie Adams**  
**Kate Alcott**  
**Chip Bassett**  
**Frank DiLorenzo** (Board)  
**Gina Giacobelli**  
**Mark Lewandrowski** (Board)  
**William F. Perrotti** (Board)  
**Cheryl Rundle**  
**Eve M. Van de Wal** (Board)  
**Kim VanDuren**

## *Safety Net Allocation Panel*

---

**Mary Clare Hatch-Pennello**, Chair  
**Pat Costello** (Board)  
**Gil Palladino**  
**Gene Hughes**  
**Dan Sargent**  
**Alice Savino**  
**Lisa Sexton**

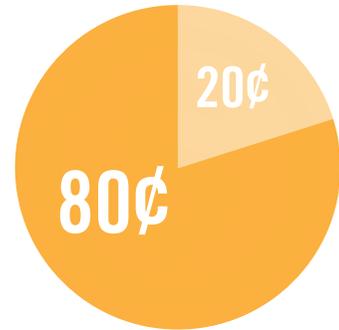
# 2015–2016 FINANCIAL REPORT

July 1, 2015 – June 30, 2016

ASSETS	
Cash and cash equivalents	\$1,623,911.00
Promises to give, net of allowance	880,815.00
Grants receivable	31,637.00
Prepaid expenses	9,341.00
Total current assets	2,545,704.00
Property and equipment, net	0
Custodial funds	12,636.00
Beneficial interest in agency funds held by third party	943,459.00
Total other assets	956,095.00
<b>TOTAL ASSETS</b>	<b>\$3,501,799.00</b>

LIABILITIES AND NET ASSETS	
Accounts payable and accrued expenses	\$90,899.00
Donor designation payable	509,305.00
Total liabilities	600,204.00
Custodial funds	12,636.00

NET ASSETS	
Unrestricted	\$2,284,242.00
Temporarily restricted	329,564.00
Permanently restricted	275,153.00
Total net assets	2,888,959.00
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$3,501,799.00</b>



**80 CENTS OF EVERY DOLLAR WAS INVESTED IN COMMUNITY PROGRAMS.**

The remaining 20 cents was invested in United Way’s professional effort to raise funds and make lasting impacts in our community.

United Way of the Valley and Greater Utica Area has met Better Business Bureau’s 20 Standards for Charity Accountability and is a BBB Accredited Charity. You can view United Way VGU’s full Charity Review online at [www.bbb.org](http://www.bbb.org).

# 2015 CAMPAIGN AWARDS

## **2015 Community Challenge**

3 categories with 50%+ employee participation and employer per capita \$50+

**Utica National Insurance Group** (100+ employees)

**Jay-K Independent Lumber** (50–99 employees)

**Scalzo Zogby & Wittig** (Under 50 employees)

## **Most Improved Campaign**

Overall 20% increase

**ConMed Corporation**

## **Labor Award**

**IBEW Local Union 43**

## **Campaign Coordinator of the Year**

**Frank G. Reid**, Herkimer County Chapter, NYSARC

## **Speaker of the Year**

**Alessandra Miller**, Veterans' Outreach Program, Utica Center for Development

## **Volunteer of the Year**

**Gilbert Palladino**

## **Young Leader United**

**Selden Przelomiec**

## **Corporate Awards with Employee Campaigns**

Corporate Gold (per capita \$100+)

**Adjusters International**

**Bank of Utica**

**Bull Brothers, Inc.**

**Cathedral Corporation**

**Commercial Travelers**

**First Niagara Bank**

**F.X. Matt Brewing Company**

**Key Bank of New York**

**M&T Bank**

**McCraith Beverages, Inc.**

**McDonald's Mac Clark Rest. Inc.**

**Mele Companies, Inc.**

**National Grid**

**Northland Communications**

**Scalzo, Zogby & Wittig Insurance**

**Sturges Manufacturing Company**

**Utica District Telephone Emps.**

FCU No. 11157

**Utica First Insurance Company**

**Utica Gas & Electric Employees FCU**

**Utica National Insurance Group**

Corporate Silver (per capita \$60+)

**C&S Wholesale Grocers, Inc.**

**Calogero & Associates, LLC**

**JPJ Electronic Communications, Inc.**

**McQuade & Bannigan, Inc.**

**NBT Bank, N.A.**

**Vicks Lithograph & Printing Corp.**

Corporate Bronze (per capita \$25+)

**Bank of America**

**Berkshire Bank**

**The Fountainhead Group, Inc.**

**Indium Corporation of America**

**MetLife Group Claims Office**

**Observer-Dispatch**

**The Paige Marketing**

**Communications Group**

**United Parcel Service**

# TOP 20 – 2015 WORKPLACE CAMPAIGNS

## **Top 20 Workplace Campaigns**

1. Utica National Insurance Group
2. Carbone Auto Group
3. MetLife Group Claims Office
4. ConMED Corporation
5. F.X. Matt Brewing Company
6. Mohawk Valley Health System
7. National Grid
8. Indium Corporation of America
9. The Bank of NY Mellon
10. Cathedral Corporation
11. M&T Bank
12. The Fountainhead Group, Inc.
13. Adjusters International
14. Bank of America
15. Hannaford Stores
16. Utica First Insurance Company
17. Bank of Utica
18. The Hartford
19. Gilroy, Kernan & Gilroy
20. Excellus BC/BS Utica Region

## **Top 20 by Employee Per Capita**

1. Scalzo, Zogby & Wittig Insurance
2. Strategic Financial Services, Inc.
3. Gilroy, Kernan & Gilroy
4. United Way of the Valley & Greater Utica Area
5. UFCW Local One
6. M. Griffith Investment Services
7. Adjusters International
8. Vicks Lithograph & Printing Corp.
9. National Grid
10. Utica Gas & Electric EFCU
11. Jay-K Independent Lumber Corp.
12. United Parcel Service
13. F.X. Matt Brewing Company
14. The Matt Law Firm, PLLC
15. Utica First Insurance Company
16. Carbone Auto Group
17. The Fountainhead Group, Inc.
18. Bonadio & Company, LLP
19. Calogero & Associates, LLC
20. Utica District Telephone EFCU

# 2015 CAMPAIGN WORKPLACES

List includes the company's CEO and Employee Campaign Coordinator

## **ACR Health**

Will Murtaugh\*

## **Adirondack Bank**

Rocco Arcuri, Sr.\*  
Jennifer Hagen

## **Adjusters International - Basloe Levin & Cuccaro**

Ronald Cuccaro\*  
Elena Avetsiuk

## **Albany Elementary School**

Tania Kalavazoff\*  
Kelly L. Granata

## **Bank of America**

Michael W. Brunner\*

## **The Bank of New York Mellon**

Francis J. Behlmer\*

## **Bank of Utica**

Tom E. Sinnott\*  
Deborah A. Jennings

## **Berkshire Bank**

Michael Daly\*  
Matthew A. Nicholl

## **BOCES Herkimer**

Mark Vivacqua\*  
Kim LiBritz  
Shawn Maxson

## **BOCES Oneida- Herkimer-Madison**

Howard D. Mettelman\*  
Donna A. Rava

## **Bonadio & Company**

Richard F. Zweifel\*

## **Briggs, Bucciero & Smith Agency**

Edward T. Bucciero\*  
Andy Smith\*

## **Bull Brothers**

Lauren E. Bull\*  
Anthony Tomaselli

## **C&S Wholesale Grocers**

Rick Cohen\*  
Michelle C. Wilson

## **Calogero & Associates, LLC**

John C. Calogero\*

## **Carbone Auto Group**

Alexander A. Carbone\*  
Crystal Graves

## **Cathedral Corporation**

Marianne W. Gaige\*  
George T. Mierek, Jr.

## **Catholic Charities of Herkimer County**

Deanna Charles\*  
Cynthia C. Cardarelli

## **Catholic Charities of Oneida/Madison**

Denise Cavanaugh\*  
Michael R. Palmer  
Jan A. Stasaitis

## **Center for Family Life & Recovery**

Cassandra C. Sheets\*  
Sarah Rivera

## **Central NY Labor Agency**

Enesa Sabanagic

## **CNY Veteran's Outreach Center**

Vincent P. Scalise\*

## **Centro of Oneida, Inc.**

Ronald S. Bucciero\*  
Marie Graziano  
Leslie A. Leone

## **Charles A. Gaetano Construction Co.**

Brian A. Gaetano\*  
John N. Kinney

## **City of Utica**

Mayor Robert M. Palmieri\*  
Gene A. Allen

## **Clifford Fuel Company**

James G. Clifford\*  
Kathy Maline

## **Columbus Elementary School**

Elizabeth A. Gerling\*  
Jill G. McCarthy

## **Commercial Travelers**

Phil Grece\*  
Cynthia A. Woody

## **Conkling School**

Mary T. Belden\*  
Carol M. Pumilio

## **CONMED Corporation**

Curt Hartman\*  
Heather L. Cohen  
Julie A. March

## **Dolgeville Central School**

Christine Reynolds\*

## **Donovan Middle School**

Ann Marie Palladino\*  
Mary E. Rabbia Facci

## **ECR International**

Ron Possafero\*  
Johnita M. DeMatteo  
Michael LaFreniere

## **Excellus BC/BS Utica Region**

Eve M. Van de Wal\*  
Jennifer Gerni  
Richard D. Pratt

## **F.X. Matt Brewing Company**

Nicholas O. Matt\*  
Fred D. Matt\*  
Leigh W. D'Agostino

## **FedEx**

Bruce D. Wintle\*  
David Infantino

## **First Niagara Bank**

David A. Kavney\*  
Tricia A. Bushee'

## **First Source FCU**

Michael J. Parsons\*  
Pamela L. Way

## **Frankfort-Schuyler Central School**

Robert F. Reina\*  
Andre' Short

## **The Fountainhead Group, Inc.**

John F. Romano\*  
Theresa E. Wilson

## **General Herkimer Elementary School**

Alicia D'Ambrosio\*  
Lisa M. Grieco

## **Getnick, Livingston, Atkinson & Priore LLP**

John J. Livingston\*  
Vinicia M. DeFazio

## **Gilroy, Kernan & Gilroy**

Lawrence T. Gilroy III\*  
Michael P. Giacobbe

## **Girl Scouts NY Penn Pathways, Inc.**

Pamela Hyland\*  
Christina M. Verratti

## **G.P.O. Federal Credit Union**

Nicholas Mayhew\*  
Jodi Blydenburgh  
Robert J. Bradley

## **H.J. Brandeles Corporation**

Richard M. Falvo\*  
Marylouise Russo

## **Hamilton College**

Joan H. Stewart\*  
Susan G. Campanie

## **Hanger Clinic**

Vincent C. Seriani\*

## **Hannaford Supermarkets**

Cheryl Rondenelli\*  
Michael K. Rondenelli\*  
Gail Scalise\*  
Richard W. Thomas Jr.\*

## **The Hartford**

Sandra A. Millen\*  
Heather E. Herring  
Anthony D. Spatto

## **Haylor Freyer & Coon Insurance**

James Schaefer

## **Herkimer County Chapter, NYSARC**

Kevin R. Crosley\*  
Francis G. Reid

## **Herkimer College**

Cathleen C. McColgin\*  
Daniel A. Sargent

## **Herkimer County Employees**

James W. Wallace, Jr.\*  
Jeri A. Fredericks  
Pamela S. Walters

## **Holland Patent Central School**

Kathleen M. Davis\*

## **Hospice & Palliative Care, Inc.**

Ann Tonzi\*  
Laurie A. Barr

## **The House of the Good Shepherd**

Bob Roberts\*  
Suzie M. Phillips  
Nannette M. Conney

## **Hugh R. Jones School**

Alaine K. Canestrari\*  
Kathryne E. Boltz

## **Hummel's Office Plus**

Justin Hummel\*  
Celeste Hummel

## **IBEW Local Union 43**

Patrick J. Costello\*

## **IBM Corporation**

Dave Compton\*

## **Indium Corporation of America**

William N. Macartney III\*  
Anne M. Hauf

## **Insight House**

Donna M. Vitagliano\*  
Stephen E. Smith

## **International Paper**

Dale Seaton

## **J.C. Penney**

Ronald K. Chapuis\*

## **Jay-K Independent Lumber Corp.**

Dean K. Kelly\*  
Norma J. Montagnino-Gemza

## **Jefferson School**

Vanessas Rejrut\*  
Deborah Marks

## **JFK Middle School**

Joshua J. Gifford\*  
Rebecca Grabski

## **John Bosco House**

Gilbert Nadeau\*

## **John F. Hughes School**

Michele LaGase\*  
Cheri Bateman  
Cheryl A. Potasiewicz

## **JPJ Electronic Communications**

Joseph F. Rositano\*  
Gale M. Hatch

## **Legal Aid Society of Mid-New York, Inc.**

Paul J. Lupia\*  
Kim Devins

## **Lockheed Martin**

Kay Sinclair\*

## **M. Griffith Investment Services**

David T. Griffith\*  
Susan Stys

## **M&T Bank**

Allen J. Naples\*  
Alyssa Viti

## **Macy's Sangertown**

Linda L. Flynn\*  
Eva Liberatore

## **MAMI Interpreters of CNY**

Cornelia E. Brown\*  
Mary T. Stronach

## **Masonic Care Community of New York**

Robert J. Raffle\*  
Patricia E. Johnson  
Linda Lambe

## **The Matt Law Firm, PLLC**

Francis X. Matt III\*

## **McCraith Beverages, Inc.**

Thomas O. McCraith\*  
Susan McCraith Szuba

## **McQuade & Bannigan, Inc.**

Thomas F. Sebastian\*  
Colleen D'Accurzio

## **Mele Companies, Inc.**

Raymond R. Mele\*  
Richard P. Massaro

## **MetLife Group Claims Office**

Ronni Mutolo  
Patricia Reile

**Meyda Lighting**

Robert E. Cohen\*  
W. Maxwell Cohen

**Mohawk Hospital Equipment, Inc.**

Thomas J. Spellman\*  
Holly Spellman

**Mohawk LTD.**

Cathy Newell\*  
Christine Celia

**Mohawk Valley Community College** †

Randall J. VanWagoner\*  
Deanna L. Ferro

**Mohawk Valley EDGE**

Steve DiMeo\*  
Shawna Papale

**Mohawk Valley Health System**

Scott H. Perra\*  
Debra Altdoerffer

**Mohawk Valley Perinatal Network**

Diana Haldenwang\*  
Theresa M. Gorgas

**MV Resource Center for Refugees**

Shelly L. Callahan\*  
Jennifer VanWagoner

**Mohawk Valley Water Authority**

Patrick J. Becher\*  
Karen Alberico-Bertrand

**Monro Muffler**

Janet M. Hassett\*

**Munson-Williams-Proctor Arts Institute**

Anthony J. Spiridigloizzi\*  
Audra Acey

**MVP Health Care**

Jack Popinko\*  
Donna Milano

**National Grid** †

Thomas A. Barry  
John Fiume

**NBT Bank, N.A.**

Richard F. Callahan\*  
Denise R. Snyder

**The Neighborhood Center**

Sandra L. Soroka\*  
Frank A. Tocco

**New Hartford Central School District** †

Robert J. Nole\*  
Elizabeth A. Heil

**New York Mills Union Free School District** †

Kathy S. Houghton\*  
Paula Ann May

**Newport Telephone Company, Inc.**

Harley M. Ruppert\*  
Leslie S. Irwin

**Northern Safety Company, Inc.**

Salvatore Longo\*  
Julie K. Fatata

**Northland Communications**

James P. McCarthy\*  
Mary Ann M. Moshier  
Rosemary A. Wagner

**O.W.Hubbell & Son Galvanizing**

Jane & Steve Mulvihill\*  
Vinnie Pham

**O'Brien & Gere Engineers**

Deborah Coffin

**Observer-Dispatch**

Terry Cascioli\*  
Michele M. Howgate

**Oneida County Employees** †

Anthony J. Picente, Jr.\*  
Sherri LaSalle

**On Point for College**

Ginny Donohue\*  
Kevin B. Marken

**Oneida-Herkimer Solid Waste Management** †

William A. Rabbia\*  
Jodi M. Tuttle

**The Paige Marketing Communications Group**

Nancy M. Pattarini\*  
Barbara Majka

**PAR Technology Corporation**

Ronald J. Casciano\*  
Brandon Light  
Patrick Monacelli  
Jim Woods

**Parkway Senior Center**

Kelly M. Walters\*

**The Peacemaker Program**

Mark W. Leuthauser\*

**Peter Maurin House (Hope House)**

John Madej

**The Pines at Utica**

Nancy Mahay

**Planned Parenthood Mohawk Hudson**

Kim Atkins\*  
Cheryl M. Lincoln-Lovely

**Pratt & Whitney HMI Metal Powders**

Nancy A. Rudnitski\*

**Price Chopper Stores**

Joe Cannistraci  
Chris Cecilia  
Julie Doggett  
Robin Pendasulo  
Troy White

**RealtyUSA**

Susana Duck

**Remington Arms Co.** †

Jim Marcotuli\*  
Sheila A. Claus

**Resource Center for Independent Living**

Zvia McCormick\*  
Michelle S. Murphy

**Richfield Spring Community Center**

Becky Ebling\*

**RICOH**

Gary N. Kukerich\*

**RPCN at Utica Community Health Center**

Dianne H. DiMeo

**Rockford****Auto Service Co., Inc.**

Randy Rockford\*  
Lisa Williams

**Samaritan Counseling Center**

Donna White\*  
Janice A. Powers

**Saunders Kahler, LLP**

Camille T. Kahler

**Sauquoit Valley Central School** †

Ronald J. Wheelock\*

**Scalzo, Zogby & Wittig**

Gary D. Scalzo\*  
Stephen R. Zogby\*

**Smith Packing Co.**

Eric Smith\*  
John Harter  
Cheryl Robinson

**Special Metals** †

Keith Dabbs\*  
William Farley

**Stone Age Landscaping, LLC**

Neil Zalocha\*  
Tony Zalocha\*

**Strategic Financial Services, LLC**

Alan R. Leist, Jr.\*  
Nancy C. Meinger  
Laura E. Powers

**Sturges Manufacturing Company**

Richard R. Griffith\*  
Heidi L. Barrett  
Mylissa J. Deetz  
Barbara Pacilio

**Target**

Matthew Lapino\*

**TECT Power**

Pat Burk\*  
Cindy Schorer

**Thea Bowman House**

Jane S. Domingue\*  
Maria T. LaPaglia

**Thomas Proctor Senior High School** †

Steven A. Falchi\*  
Maribeth Pedulla

**Tops Friendly Market**

Scott Hutchinson\*

**Trenton Technology, Inc.**

Albert S. Mazloom\*

Erin Nackley  
Jacalyn A. Gazzilli

**Tri-Valley Beverage**

David V. Smith\*  
Cathy A. Castor

**UFCW Local One** †

Frank C. DeRiso\*  
Gregory P. Gorea  
Dana Mosca

**United Healthcare-MultiCase Division**

Ray Hodorski\*

**United Parcel Service** †

Lawrence MacArthur\*  
Scott Miller

**United Way of the Valley and Greater Utica Area**

Brenda E. Episcopo\*  
Betty-Joan H. Beaudry  
Chelsey R. Lawson  
Dawn Potter

**UTC Aerospace Systems**

Julie Hall

**Utica College** †

Todd S. Hutton\*  
Sarah A. Heil  
Linda T. Madore

**Utica District Telephone Employees FCU #1157**

Patrick M. Gallagher\*

**Utica First Insurance Company**

Richard J. Zick\*  
Melissa L. Mann

**Utica Gas & Electric Employee FCU**

John J. Deecher\*

**Utica National Insurance Group**

J. Douglas Robinson\*  
Frank J. DiBrango  
John H. Eckmair  
John P. Hanrahan  
Elzbieta J. Pawlowski

**Utica Safe Schools**

Anne Lansing\*  
James A. Franco

**Verizon Foundation**

Tom Owens\*

**Vicks Lithograph & Printing Corp.** †

Dwight E. Vicks III\*  
Olive Trask

**Village of Herkimer**

Mayor Anthony Brindisi\*  
Nicole George

**Village of Ilion**

Terry A. Leonard\*  
Connie Gagliardi

**WalMart #2285 - Herkimer**

John Emery\*

**WalMart #1677 - New Hartford**

Paul Pleuritis\*  
Penny Watkins

**WalMart #2093- North Utica**

Mark Sarsone\*  
Justin Orlando

**WalMart Distribution**

Center #6038  
Bryce Minnich\*  
Brent Vanderwood

**Watson Williams Elementary School** †

Cheryl B. Minor\*  
Kristen A. Edic  
Annette M. Tennyson

**Whitesboro Central School District** †

David Langone\*  
Elsa Davis  
Deborah Lawrence  
Kim Powers

**Women's Employment & Resource Center**

Stephanie A. Eghigian\*

**YMCA of the Mohawk Valley**

Anthony DeLuca\*

**YWCA of the Mohawk Valley**

Dianne Stancato\*  
Claudette George

\* CEO

† Union Organization

# 2015 LEADERSHIP GIFTS

## Alexis de Tocqueville Society

### Andrew Carnegie \$30,000+

H. Thomas Clark, Jr.  
& Bernadette T. Clark

### John Hopkins \$15,000 – \$19,999

John F. & Jackie Romano

### Jane Addams \$10,000 – \$14,999

Al & Joan Carbone  
Don & Edie Carbone  
Marianne & Peter Gaige  
Richard R. Griffith  
Curt Hartman  
Connie & Alan Leist  
Gary & Marcia Scalzo

## Jack B. Riffle Associates

### Riffle Associates, Platinum

\$7,500 – \$9,999

Ronald & Sheila Cuccaro  
Elizabeth & Larry Gilroy  
Mr. & Mrs. Nicholas O. Matt  
Mrs. Dwight E. Vicks, Jr.

### Riffle Associates, Diamond

\$5,000 – \$7,499

Mr. & Mrs. Francis J. Behlmer  
Rich & Lynn Creedon  
Denyse & Greg Evans  
David & Janet Griffith  
Rodney W. Koch  
Pinny & George Kuckel  
Judy V. Sweet

### Riffle Associates, Gold

\$3,000 – \$4,999

Cris & Ann Brodock  
Larry & Corky Bull  
Mr. & Mrs. James G. Clifford  
Blake & Cathy Ford  
Steven & Beth Guzski  
Betsy & Chip Hemmel  
Dr. Ron Kaye & Mrs. Mary Kaye  
Marcia & Patrick Knapp  
Dr. W. Anthony & Carol B. Mandour  
Fred & Carrie Matt  
Scott & Kathy Perra  
Stephen & Gina Surace  
Richard Ulinski  
Dwight E. Vicks III  
Zurschmit Family

### Riffle Associates, Silver

\$2,000 – \$2,999

Ross & Julie Berntson  
Bill & Lisa Boyce  
Drs. James Bramley & Patricia Lane

James & Alicia Brockway

Bruce & Frances Bull

Susan Bull

Alex E. Carbone

Enessa M. Carbone

Amber J. Clarke

Patricia DeFerio

Michael & Helen Evans

Mr. & Mrs. Walter T. Foley

Mr. & Mrs. Keith Folger

Richard & Kim Hanna

James C. Humphrey

Daniel S. Jonas &  
Alexandra C. Epsilanty

Mrs. Kevin M. Kelly

Christopher & Virginia Kelly

Jonas Kelly & Heidi Jones

Mark S. Lewandrowski

Steve & Amanda Mandia

Lillian D. Matt

Dan & Pam Meehan

John & Betty Meehan

Gregory M. Morra

Richard K. Pelerosi

Gary & Lisa Philipson

Jacqueline Schumacher

Tom E. Sinnott

Thomas & Jill Spellman

Symeon & Shelli Tsoupelis

Bernie Turi

Dale & Eve M. Van de Wal

Harry & Ruth Wolfe

Stephen R. Zogby &  
Noreen E. Sheridan

ANONYMOUS - 3

## Adirondack Club

### Adirondack Club, Cherry Level

\$1,500 – \$1,999

David & Maria Abdou

Timothy A. Butcher

Donald Carbone

Stephen & Kendra Coupe

Michael & Martha Giacobbe

Thomas E. & Patricia Gogola

Julie & Steve Gorczynski

Tyler & Katie Griffith

Andrea G. Johnston

David & Judy Manzelmann

Kristen Martin

Susan Szuba

Thomas O. McCraith

Michael R. McKenna

Denise C. Milde

Matthew & Megan Nicholl

John R. Norine, Sr.

Anthony & Eleanor Picente

Robert & Melissa Porten

Jo Anne M. Seccurra

Anthony Tomaselli

Mr. & Mrs. Paul A. Totaro

ANONYMOUS - 3

### Adirondack Club, Oak Level

\$1,000 – \$1,499

Steve & Catherine Alessandrini

Mark & Kathleen Angelucci

Rocco & Victoria Arcuri

Tracy Bach

Steve & Kris Bellona

Bruce & Shannon Brach

Craig S. Brodock

David & Valerie Brown

Steven T. Bryant

Ronald S. Bucciero

Jolene M. Casatelli

Terry Cascioli

Mr. & Mrs. Patrick J. Citro

Heather L. & Richard A. Cohen

Paul & Andrea Cohen

Roger A. Coyle

Deb & Chris Crane

Burt Danovitz &  
Edie Weintraub-Danovitz

Stephanie K. Davis

Geno DeCondo

Robert & Laraine\* Dell

Ken & Nola Dickson

Mark & Kathy Donovan

Thomas J. Dorr

John Eckmair

Brenda & Matthew Episcopo

Scott A. George

Tim Giarrusso

Vincent M. Grove

Steve & Kathy Hartnett

Dr. & Mrs. Andrew T. Ho

Paul B. Holehan

Allen Hutchings

Cathy & Dana Jerrard

Shawn & Diane Kain

Dean Kelly

Catherine Lambert

Debra & Keith Landman

Alan R. Leist III

John & Janice Livingston

Harry H. & Martha S. Love

Robert & Donna Manfredi

John Marini

Mr. & Mrs. Michael J. McCabe

Stephanie R. Nesbitt

Cathy Newell & Richard J. Walters

Barb & Ed Paparella

William M. Parker

Ron & Paula Passafaro

Bill & Mona Perrotti

Timothy & Cynthia Reed

Brian J. Reid

Justin Rishel

Wilfredo Ruiz-Caban

John W. Sammon III

Richard & Ann Shlotzhauer

Audrey A. Snow

Mark Snyder

Anthony & Mariann Spiridigloizzi

Jeffrey H. Stein, DDS

Mr. & Mrs. John B. Stetson

Robert Tan

Lisa M. Ulrich

Tony & Karyn Vitagliano

James Wallace

Susan & Dan Wheaton

Bonnie & Darren Woods

Richard & Nikki Zick

Richard L. Zuccaro

ANONYMOUS - 7

### Adirondack Club, Maple Level

\$750 – \$999

Thomas C. Abbatecola

Peter J. Barresi

Catherine E. Bowne

Dr. & Mrs. Robert L. Bradley

Scott Briggs

Cristine Broccoli

Daniel Cieplenski

Mary C. Clair

Robert B. Clark

Karen M. Constabile

Michael A. Cookson

Steve DiMeo

Wink Doolittle & Linda O'Connor

Reverend Paul J. Drobin

Frank & Liz DuRoss

Robert Esposito

Lou & Kristen Falvo

Joan M. Farmer

Ralph & Jennifer Figueroa

Richard A. Frye

Kim Garramone

Jeffrey W. Gornick

Michael Gossin

Dawn M. Gubbins

John H. Hobika, Jr.

Debbie Johncox

James S. Kernan, Jr.

Jerome V. LaLonde

Dave & Cynthia Lyman

Linda & Michael Maiellano

Shauna Malta

David Mathis

Lauren & Dominick Mattia, Sr.  
Mr. & Mrs. Kenneth McCabe  
Christine J. Milewski  
Scott Miller  
Marianne Monahan  
Richard E. Moquin  
Richard & Barbara Morey  
Denise J. Morgan  
Denis Mukic  
Ann Marie Palladino  
Don & Roe Polczynski, Jr.  
Darryl Rahn  
Keith & Patricia Roach  
Nancy A. Rockhill  
Dr. William & Marjorie P. Ryan  
Scott & Martha Shatraw  
Sandra L. Soroka  
Patrice Van Nortwick  
Patricia A. Weiler  
Bill Wheatley & Kim Lambert  
ANONYMOUS - 4

**Adirondack Club, Pine Level**

\$500 – \$749

John J. Acee II  
Israel Acosta  
Michele & Kelly Adams  
Louis Aiello  
Steve & Kate Alcott  
Kevin E. Alexander  
Robert D. Alexander  
James J. Almy  
Debra Altdoerffer  
Richard J. Artigiani  
Christopher Asaro  
Peter T. Baidon  
Stephen W. Barth  
Preston C. Bassett, Jr.  
Deborah M. Beardsley  
Betty-Joan Beaudry  
Jeffrey G. Becker  
Pat Beyer  
Karen & David Bishop  
Kenneth & Marie Bord  
Michael T. & Lynn L. Brady  
Mathew Brewer  
Barbara Brodock  
Mr. & Mrs. Russell E. Brooks II  
Kristyn L. Bucciero  
Bob & Cathe Bullwinkle  
Ralph & Heather Burgdoff  
Michael & Monica Buttimer  
Mary Rose Cahalan  
Barbara W. Cain  
Alfred J. Candido, Jr.  
Mr. & Mrs. Felix Cano  
Gerard T. Capraro

Elizabeth Caraco  
Cynthia & Paul Cardarelli  
Laura Casamento  
Mr. & Mrs. Roger Chambers  
Wayne E. Chambers  
Mr. & Mrs. William Chanatry  
Linda Clark  
Christopher A. Collis  
Lawrence J. Combs  
Joseph D. Conigliaro, OD  
Patrick J. Costello  
M. Patricia A. Cotter  
Richard S. Crandall  
Kevin R. Crosley  
Daryl Crouch  
Earl Cunningham  
Stephanie F. Davis-Clark  
Dr. John & Cynthia De Traglia  
John & Corazon Deecher  
Elis & Anne DeLia  
Scott & Lynne Dillenback  
Thomas Doig  
Howard J. Edel  
David Elsenbeck  
Mary Carol Evans  
Michael & Melissa Evolo  
Alicia Fernandez-Dicks & Bob Dicks  
Theresa M. Flemma  
Peter & Margaret Gadziala  
Joe & Ann Gale  
Patrick Gallagher  
Margaret C. Gallaway  
Glen Gardeski  
Sandra J. Giehl  
David & Sharon Goldenson  
Crystal L. Graves  
George A. Graziadei  
Joseph Griffiths  
Crystal L. Guzzardo  
JoAnn & Bruce Hall  
MaryAnn Hallak-Serwatka  
William Halpin  
Michael T. Haskell  
Gale M. Hatch  
Mary Clare Hatch-Pennello  
Christopher M. Heretz  
Richard S. Hill  
Robert H. & Mary F. Hillick  
Sandra Hoyland  
Kevin L. Hudson  
John A. Humphreys  
Lucille F. Humphreys  
Beth A. Ireland  
Robert N. Jarrett  
John Kennedy  
Jayme Kennerknecht  
Thomas J. Kevlin

Maimun N. Khan  
Dr. & Mrs. Kenneth K. Kim  
Heather M. Kirkland  
Murray J.S. Kirshtein  
Dr. & Mrs. Raouf Kodsy  
Ross & Sue Kraft  
Gerald Lampman  
Karen A. LaPlante  
Carolyn J. Laramie  
Rebecca J. Laymon  
Cathleen LeTray  
Mary Clare Lewis  
Mr. & Mrs. Robert J. Loomis  
Brian Loughlin  
David E. Lowitz  
Amy Lukacz  
Beth V. Luvera  
Dr. Andrew C. Mackie  
Laurie & Ben Madonia  
Joseph G. Malecki  
Michele T. Mandia  
Melissa L. Mann  
Michael R. Marley  
Kevin & Mary Mathews  
Joseph Mathlin  
Tammy A. & Ricardo J. Mauro  
Cathleen C. McColgin, Ph.D.  
Michael F. McNamara  
Ryan A. Meenan  
Billy Melendez  
Wayne T. Moakler  
Donna & David Moulton  
Cherie Mullen  
Noelle M. Murphy  
Robert D. Neary  
Gary P. Nelson  
Denise M. Nepveux  
Tom Neumann  
Dr. Kenneth D. Ortega  
Daniel O'Toole  
William J. Ouellette  
Scott Outwater  
Shawna Papale  
Elzbieta J. Pawlowski  
Jon M. Perry  
Stanley Peters  
Joe & Barb Petronella  
Kathleen M. Pezzulo  
Joshua C. Phillips  
Therese Plizga  
Matthew Potasiewicz  
Dawn Potter  
Greg Raab  
Patrick Rad  
Dr. & Mrs. Philip L. Reitz  
Kevin W. Revere  
Edward L. & Colleen K. Reynolds

Michael A. Risucci  
Robin M. Robinson  
Dawn G. Roller  
Paul D. Romano  
Stephen M. Romanow  
Cheryl L. Rondenelli  
Enes Sabanagic  
John B. Saia  
Erich G. Salie  
Jamie Sapienza  
Brian D. Saville  
Robert C. Scholefield  
Krista D. Seelman  
RoseMarie J. Seron  
Peter Shagory  
Jennie M. Shearin  
Cassandra C. Sheets  
Robert N. Sheldon  
Jack & Eileen Shepherd  
Jordan M. Short  
William M. Skorzzyk  
Michele Smith  
David Socha  
Susan Spina  
Robert A. Springer III  
Gail I. Stedman  
Tricia L. Sticca  
Patricia A. Sullivan  
Maria E. Suppa  
Terry & Patty Terenzetti  
Bette J. Thomas  
Robert D. & Beth A. Treen  
Michael F. Trevisani, MD  
Amy L. Van Apeldoorn  
Thomas M. VanHatten, CPA  
Donna M. Vitagliano  
Richard & Alissa Viti  
Andre Washington  
Terence G. Weber  
Richard R. Welchons  
Barbara J. Whitney  
Lisa L. Wilcox  
Connie S. Williams  
Kenneth S. Williams  
Lynne M. Williams  
Walter W. Williams  
Cynthia Woody  
Melissa A. Young  
Cindy L. Yount  
Richard F. & Carol S. Zweifel  
ANONYMOUS - 15

\* Deceased



***United Way is part of a worldwide network that advances the common good,***

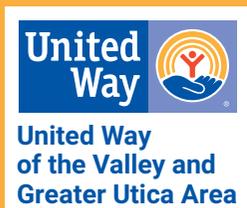
creating opportunities for a better life for all by focusing on the three key building blocks of education, income and health. The United Way movement creates long-lasting community change by addressing the underlying causes of problems which prevents progress in these areas. Your investment in United Way goes to work right here in the Valley and Greater Utica area.

***LIVE UNITED is a call to action for everyone to become a part of the change.***

Join us. With your help we can continue to make a difference for individuals and families in the Valley and Greater Utica area — and in turn build a greater community for us all.

# GIVE. ADVOCATE. VOLUNTEER.

*[unitedwayvgu.org](http://unitedwayvgu.org)*



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